



AEL GOVERNMENT SOLUTIONS

Atlanta Essential Services, LLC | d/b/a AEL Government Solutions

Precision Logistics. Mission Ready.

CAPABILITY STATEMENT | Prime Contractor | SDVOSB Certified
770-615-6055 | info@aelgovsolutions.com | www.aelgovsolutions.com

SDVOSB CERTIFIED

SBA & VA Verified
Service-Disabled Veteran-Owned
Small Business

Prime Contractor Capable
FAR/DFARS Compliant
SAM.gov Active

COMPANY OVERVIEW

AEL Government Solutions is a **veteran-led, prime contractor-capable SDVOSB** headquartered in the Atlanta Metro Area, delivering mission-critical Logistics, Facility Support, and Workforce Solutions to federal, state, and commercial clients. Founded by a Service-Disabled Veteran, AEL operates with military-grade discipline, FAR/DFARS-compliant processes, and a **4,800 sq. ft. Atlanta warehouse** providing immediate staging, storage, and rapid-deployment capability. We execute with precision, scale on demand, and deliver measurable results across every contract we hold — from micro-purchase task orders to multi-year performance contracts.

CORE COMPETENCIES

Logistics & Warehouse Operations

- Execute end-to-end supply chain management & distribution
- Secure 4,800 sq. ft. warehouse — 250-300 pallet capacity
- Manage freight coordination, staging & rapid deployment
- Deliver transportation routing & last-mile logistics support
- Operate surge logistics for time-critical mission requirements

Facility Support Services

- Secure & manage grounds maintenance and landscaping
- Execute janitorial, sanitation & environmental services
- Deliver preventive & corrective maintenance programs
- Manage building operations & vendor coordination
- Ensure compliance-based facility readiness & inspections

Workforce Solutions

- Deploy SCA wage-compliant contract staffing & labor augmentation
- Recruit & place skilled technical & administrative personnel
- Mobilize surge staffing & emergency workforce within 72 hours
- Manage long-term program staffing & embedded personnel
- Deliver HR compliance, onboarding & performance oversight

COMPANY DATA & NAICS CODES

UEI: PQX5J23H61W3	493110 General Warehousing & Storage
CAGE Code: 9VYM1	561210 Facilities Support Services
DUNS: 12-817-0729	561720 Janitorial Services
Business Type: SDVOSB	561730 Landscaping Services
SAM.gov: Active & Current	561311 Employment Placement Agencies

HQ: Atlanta Metro Area, GA | Facility: 4,800 SF Operational Warehouse | Accepts: Credit & Purchase Orders

WHY CHOOSE AEL — PRIME CONTRACTOR DIFFERENTIATORS

Single-Source Prime Platform: One contract vehicle delivers Logistics, Facilities, AND Staffing — eliminating vendor fragmentation and reducing contracting officer administrative burden by up to 40%.

72-Hour Surge Mobilization: Pre-positioned 4,800 SF Atlanta warehouse with 250-300 pallet capacity enables same-week staging and deployment for task orders, disaster response, and surge requirements.

SDVOSB Set-Aside Advantage: SBA & VA-certified SDVOSB qualifies for federal set-asides under VA T4NG, DoD small business subcontracting plans, and GSA MAS — legally preferred over non-veteran competitors.

FAR/DFARS-Ready Operations: Compliance-first infrastructure: audit-ready documentation, SAM.gov active, SCA wage-compliant labor delivery, and personnel vetted for suitability requirements.

Veteran-Led Execution Culture: Principal Owner is a Service-Disabled Veteran. Military operational discipline translates directly into contract on-time delivery, zero-defect documentation, and mission-first accountability.

Southeast Logistics Hub Position: Atlanta's I-20/75/85 convergence and Hartsfield-Jackson air cargo access place AEL within 2-day ground delivery of 80% of the Eastern U.S. — ideal for DLA, FEMA, and DoD support.

PAST PERFORMANCE — REPRESENTATIVE CONTRACTS

[LOGISTICS]

Managed \$1.4M warehouse operations and distribution contract for a federal logistics agency, executing 2,200+ inventory transactions over 18 months with 99.2% order accuracy and zero mission-critical delivery failures. Delivered surge logistics support during two unplanned activation events within 24-hour notice windows.

[FACILITY SUPPORT]

Executed \$875K grounds maintenance and janitorial services prime contract across three government facilities covering 180,000+ sq. ft. Maintained 97% quality assurance scores across all quarterly inspections and achieved full contract compliance with zero corrective action notices issued over a 24-month base period.

[WORKFORCE SOLUTIONS]

Delivered \$620K workforce augmentation contract providing 18 administrative and logistics personnel to a government agency over a 12-month period. Maintained 96% fill rate, achieved 100% SCA wage compliance across all labor categories, and supported a seamless transition to option year with no staffing gaps or performance deficiencies.

TARGET CLIENTS & AGENCIES

- Dept. of Veterans Affairs (VA) | Defense Logistics Agency (DLA)
- Dept. of Defense (DoD) Installations | FEMA / DHS
- General Services Administration (GSA) | Army Corps of Engineers
- State of Georgia Agencies | Henry, Clayton, Fulton, DeKalb, Cobb & Gwinnett Counties
- Atlanta Metro Commercial & E-Commerce Fulfillment Clients